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YOU SUCCEED.

# Securing the supply chain: The new imperative.

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# Global context

- Increasing country-level concern about cybersecurity threat from potentially unfriendly foreign powers
- Advanced infrastructure technologies for
  - Power generation (e.g. nuclear plants)
  - Power distribution
  - Information networks (e.g. 5G)
- Potential for spying, disruption, sabotage
- Five Eyes intelligence alliance
  - USA, Australia, New Zealand: rejected foreign influence
  - Canada: foreign influence under review
  - UK: foreign influence in place...



# Background

*Bloomberg: "The Big Hack: How China Used a Tiny Chip to Infiltrate U.S. Companies"*

- "The attack by Chinese spies reached almost 30 U.S. companies, including Amazon [AWS] and Apple, by compromising America's technology supply chain, according to extensive interviews with government and corporate sources."
- "Nested on the servers' motherboards, the testers found a tiny microchip, not much bigger than a grain of rice, that wasn't part of the boards' original design... investigators determined that the chips allowed the attackers to create a stealth doorway into any network that included the altered machines."
- Supermicro (supplier to mil/aero customers) implicated
- Findings disputed



# Securing the supply chain

1. **Maintain design authority**
2. Manufacture in-house
3. Security of information
4. Counterfeit parts identification/elimination
5. Supplier qualification
6. Repeatability of processes
7. Anti-tamper/information assurance



# The response

- Design should ideally not be entrusted to third parties
- Subcontractors must comply with company security procedures
- Subcontracted designs should be verified on receipt
- Assure incoming boards precisely meet original design



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# The response

- Manufacture locally in secure, government-approved in-house facilities
- Total control from goods received to customer shipment
- Provide e.g. optional black dye conformal coating to 'mask' components



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# The response

- Total conformance with ITAR requirements
- All employees trained in export laws
- Robust, secure IT infrastructure meets government guidelines for cybersecurity
  - NIST compliance
- No visitor cameras, portable storage etc.

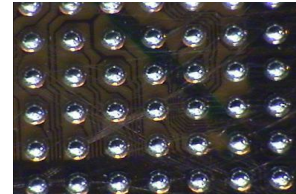
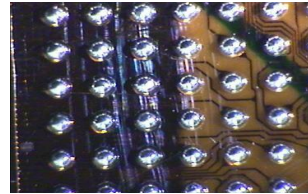


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- **50%** of electronics distributors have encountered counterfeit parts
- **58%** of authorised distributors have purchased parts from outside the OCM supply chain to fulfil customer requirements
- **57%** of counterfeit part reports involved obsolete or End Of Life (EOL) parts



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# The response

- All incoming parts examined (down to the screw level)
  - Package permanency markings
  - X-ray difference detection
  - Identification of reclaimed parts
  - Parts marking variances





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# The response

- Purchase only from
  - Original manufacturer
  - Authorized distributor
  - Intensively-vetted distributors
- Routine audits
- Require compliance with standards
- Customer right of approval



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# The response

- Rigorous adherence to quality standards/metrics
- Extensive, repeated training



# Securing the supply chain

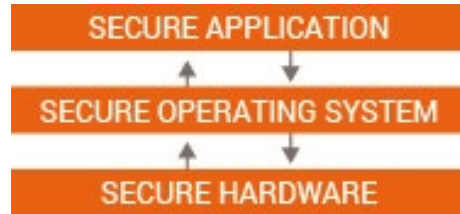
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# The response

Available technologies include:

- Volume protection
- Memory sanitization
- Sensory technologies
- Trusted boot
- Smartfusion2 (Microsemi)
- Intel Trusted Execution Technology



Securing the supply chain:

**The wider implications.**

**WE ARE IN THE BUSINESS OF  
DELIVERING COMPETITIVE ADVANTAGE  
TO OUR WARFIGHTERS BUT, ABOVE  
ALL, WE ARE IN THE BUSINESS  
OF KEEPING THEM SAFE.**



Securing the supply chain:  
**The wider implications.**

1. Robust reliability
2. Long term support
3. Innovation



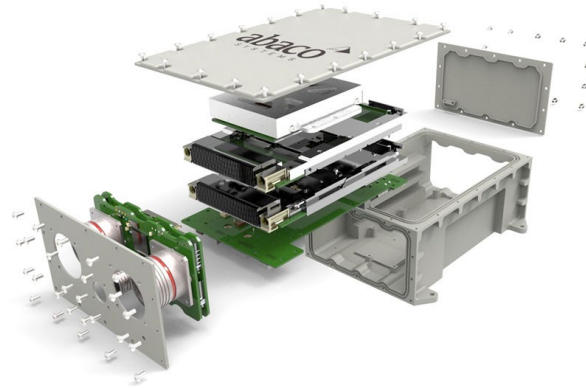
## Securing the supply chain: The wider implications.

1. Robust reliability
2. Long term support
3. Innovation



## The response

- Focus on what ‘rugged’ really means
- Technology insertion
- Programs to mitigate e.g. component obsolescence
- “Innovate to protect”



Securing the supply chain:  
**The wider implications.**

**Develop long term trusted  
partner relationships**



Securing the supply chain:  
**The wider implications.**

**Develop long term trusted partner relationships.**



## The response

- Shared goals, shared insights
- Benefits of mutual understanding
- Purely transactional relationships are short-sighted
- Purchase price isn't everything





**WE NEVER  
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PEOPLE WE  
SERVE**





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